

Commonwealth Private Separately Managed Account

Target Market Determination

8 April 2024

Issued by Colonial First State Investments Limited (CFSIL, we, us, or our)

This Target Market Determination (TMD) for the **Commonwealth Private Separately Managed Account (the product)** a separately managed investment scheme) is a publicly available document required under section 994B of the *Corporations Act 2001* (Cth) (the Act). This TMD describes the class of consumers that comprises the target market for the product and matters relevant to the product's distribution and review (specifically, distribution conditions, review triggers and periods, and reporting requirements). Distributors must take reasonable steps that will, or are reasonably likely to, result in distribution of the product being consistent with the most recent TMD (unless the distribution is made under personal advice).

This TMD should be read in conjunction with the [Target Market Determination Definitions](#) document. For the avoidance of doubt, this document forms a part of this TMD.

This document is not a Product Disclosure Statement (PDS) and is not a summary of the product features or terms of the product. This document does not take into account any person's individual objectives, financial situation or needs. Persons interested in acquiring this product should carefully read the PDS, for the , available at www.cpps.com.au and consider obtaining financial advice before making a decision whether to acquire this product.

Target market summary

The Commonwealth Private Separately Managed Account ARSN 167 425 649 is a managed investment scheme product, likely to be appropriate for consumers who:

- Are seeking capital growth, capital preservation and/or income distribution
- Are intending to use it as a solution/standalone, major allocation, core component, minor allocation or satellite allocation within a portfolio
- Are seeking to invest their capital for a minimum timeframe of 3–8 years
- Have a medium, high or very high risk/return profile
- Need the ability to generally access their capital within seven days.

Additionally this product is designed for individuals or entities who:

- Require a range of model portfolios, including Australian share portfolios and diversified multi-sector portfolios and
- A Separately Managed Account investment
- Wish to invest through one of the following products:
 - Commonwealth Private Super Account (individuals only)
 - Commonwealth Private Pension Account (individuals only)
 - Commonwealth Private Investment Account
- Are looking to invest to achieve their investment goals, and:
 - Are looking for a combination of access to listed assets and/or pooled investment arrangements
 - Wish to access professional investment management
 - Require generally liquid investments that are accessible
 - Are willing to make an active investment choice in conjunction with their adviser by selecting a model portfolio.

TMD indicator

The Consumer attributes for which the product is likely to be appropriate have been assessed using a red/amber/green rating methodology with appropriate colour coding:

In target market	See issuer instructions	Not considered in target market
------------------	-------------------------	---------------------------------

Instructions

In the tables below, Column 1, Consumer Attributes, indicates a description of the likely objectives, financial situation and needs of the class of consumers that are considering this product. Column 2, TMD indicator, indicates whether a consumer meeting the attribute in column 1 is likely to be in the target market for this product.

Refer to the [Target Market Determination Definitions](#) document of each Consumer attribute.

Appropriateness

CFSIL has assessed the product and formed the view that the product, including its key attributes, is likely to be consistent with the likely objectives, financial situation and needs of consumers in the target

market, as the features of this product in Column 3 (Product description including key attributes) of the table below are likely to be suitable for:

- consumers with the attributes identified with a green TMD Indicator in Column 2
- consumers with attributes identified with an amber rating in Column 2 if it is indicated in Column 3 that consumers with these attributes are inside the target market.

Investment products and diversification

A consumer (or class of consumer) may intend to hold a product as part of a diversified portfolio (for example, with an intended product use of minor allocation). In such circumstances, the product should be assessed against the consumer's attributes for the relevant portion of the portfolio, rather than the consumer's portfolio as a whole. For example, a consumer may seek to construct a balanced or moderate diversified portfolio with a minor allocation to growth assets. In this case, a product with a High risk/return profile may be consistent with the consumer's objectives for that minor allocation notwithstanding that the risk/return profile of the consumer as a whole is Medium. In making this assessment, distributors should consider all features of a product (including its key attributes).

Consumer attributes	TMD indicator	Product description including key attributes
Consumer's investment objective		
Capital growth	In target market	Consumers can choose from a number of managed account portfolios designed for one or more of the following investment objectives: <ul style="list-style-type: none">• capital growth• capital preservation• income distribution. Refer to the Commonwealth Private Separately Managed Account PDS for a detailed description of the investment objective for each individual managed account portfolio. Risk and return objectives for each managed account portfolio may vary from their associated investment category objective.
Capital preservation	In target market	
Income distribution	In target market	
Consumer's intended product use (as a percentage of investable assets)		
Solution/standalone (up to 100%)	In target market	Through the Investment, Super or Pension Account, consumers can choose to invest a portion of their total holdings into a managed account portfolio or a combination of managed account portfolios.
Major allocation (up to 75%)	In target market	
Core component (up to 50%)	In target market	
Minor allocation (up to 25%)	In target market	
Satellite allocation (up to 10%)	In target market	

Consumer attributes	TMD indicator	Product description including key attributes
Consumer's investment timeframe		
Minimum investment timeframe	3–8 years	The Commonwealth Private Separately Managed Account provides a number of managed account portfolios with different minimum suggested investment timeframes. Consumers should read the PDS for more information.
Consumer's risk (ability to bear loss) and return profile		
Low	Not considered in target market	The Commonwealth Private Separately Managed Account provides a number of managed account portfolios designed for different consumer risk profiles. Consumers should read the PDS for more information.
Medium	In target market	
High	In target market	
Very high	In target market	
Extremely high	Not considered in target market	
Consumer's need to access capital		
Within one week of request	In target market	Withdrawals from the Commonwealth Private Separately Managed Account are normally processed within three working days of receiving a request from the platform provider. Longer periods may apply from time to time. In extraordinary circumstances (which may include where the underlying investment in a portfolio becomes illiquid such as a trading halt on an Australian Securities Exchange (ASX) listed security), there may be a suspension of withdrawals or restriction on the ability to withdraw. Consumers should read the PDS for more information about these circumstances. Unless an underlying investment is suspended, restricted or unavailable, consumers may make a withdrawal from their portfolio in accordance with normal processes.
Within one month of request	In target market	
Within three months of request	In target market	
Within one year of request	In target market	
Within five years of request	In target market	
Within 10 years of request	In target market	
Ten years or more	In target market	
At issuer discretion	Not considered in target market	
Consumer's other objectives/needs		
Management of tax position	In target market	Consumers may receive a more personalised tax outcome when compared to other investments, with consumers beneficially owning the underlying investments providing direct access to any dividends and franking credits from listed Australian shares.
Visibility of investments in portfolio	In target market	Consumers have visibility over all underlying investments.
Customisation of portfolio	Not considered in target market	The portfolios do not provide for individual customisation.
Transfer of existing investment to portfolio	In target market	Consumers have the ability to transfer existing assets into and out of a managed account portfolio (Commonwealth Private Investment Account only). However assets that transfer in will generally be sold in due course to align with the standard portfolio.

Distribution conditions/restrictions

Distribution channel	Distribution condition, including rationale
This product can only be distributed through a Commonwealth Private Super Account, Commonwealth Private Pension Account or Commonwealth Private Investment Account.	This product can only be offered and/or issued in accordance with the relevant product terms and conditions outlined in the PDS (as amended from time to time) and only under the provision of personal advice.

Refer to the disclosure documents for these products for further details.

It has been determined that the distribution conditions and restrictions will make it likely that customers who purchase the product are in the class of customers for which it has been designed. We consider that the distribution conditions are appropriate and will assist distribution in being directed towards the target market for whom the product has been designed.

Review triggers

- Receipt of a product intervention order from ASIC requiring us to cease retail distribution of this product or the issue of orders or directions by ASIC in relation to the distribution of this product
- Receipt of a significant or an unexpectedly high number of complaints from customers who have

acquired this product, regarding the product design, features, availability and any distribution condition

- Occurrence of a significant dealing(s) outside of the TMD
- Material deviation from benchmark/objective over sustained period
- Material change to key product features, investment objectives, terms and conditions or fees
- Key attributes have not performed as disclosed by a material degree and for a material period
- The liquidity of the product has changed materially and is no longer able to offer withdrawals as per the PDS for the product
- The product's fees are no longer appropriate
- A significant increase in product outflows
- A material change to legislation, including tax legislation, or the product's benefits such as the tax benefits.

Initial review date

5 October 2023

Subsequent review date

8 April 2026

Distributor reporting requirements

Reporting requirement	Which distributors this requirement applies to	Reporting period	Method
Complaints (as defined in section 994A(1) of the Act) relating to the product. The distributor should provide all the content of the complaint, having regard to privacy.	All distributors	As soon as practicable but no later than 10 business days following end of calendar quarter.	membercare@cfs.com.au
Significant dealing outside of target market, under section 994F(6) of the Act. Refer to the Target Market Determinations Definitions document for further detail.	All distributors	As soon as practicable but no later than 10 business days after the distributor becomes aware of the significant dealing.	Using FSC data standards (where possible) and submitting to cfspdo@cfs.com.au